



## Conference Programme

As at 31<sup>st</sup> May 2018

*Times and content may be subject to change.*

**Outline Programme At a Glance** – full details are available on the SAPICS website as well as on the following pages of this document ([www.sapics.org.za](http://www.sapics.org.za))

### Sunday 10<sup>th</sup> June 2018

- 10:15 - Site Visit to Durbanville Hills Wine Estate
- 14:15 – Site visit to Hotel Verde. Limited space available and pre-booking essential
- 15:00 – Workshops begin – pre registration on the workshop of your choice is essential
- 18:00 – Registration and informal networking from 18:00 until 20:00.

### Monday 11<sup>th</sup> June 2018

- 07:00 – Conference registration and Exhibition will be open at the Century City Conference Centre.
- 08:00 – Conference begins
- 18:00 – Evening with the exhibitors begins. Supper and entertainment with Alan Committie and drinks (cash bar) and live music at the Slug and Lettuce pub – until late.

### Tuesday 12<sup>th</sup> June 2018

- 08:30 – Conference Day 2 begins and concludes at 18:30 with a final networking opportunity amongst the exhibitors. Be sure to be at the close to see who is awarded Best Speaker and who wins the car that has been sponsored by Imperial Logistics. There is also an informal dinner at Knife Restaurant (additional fee and pre booking essential).

### Wednesday 13<sup>th</sup> June 2018

- 09:00 – Workshops and site visits – (space is limited and pre-reservation is essential)

**With grateful thanks to the sponsors of the event**



**For full details regarding SAPICS as well as conference details please visit the SAPICS Website or contact the event Managers at Upavon Conferences on +27 11 023 6701 or email: [info@sapics.org.za](mailto:info@sapics.org.za) | [www.sapics.org.za](http://www.sapics.org.za)**

## Sunday 10<sup>th</sup> June 2018

- 10:15 Site Visit from Century City Hotel Site Visit to Durbanville Hills Wine Estate** returning at approximately 14:00. Attendees on this site visit will be able to attend a workshop of their choice starting at 15:00. Please remember that pre-registration for all site visits and workshops is essential. Site visit details are outlined below.
- 14:15 Site Visit from Century City Hotel and from Cape Town International Airport** as arranged Site Visit to the **Hotel Verde** (pre-booking essential and space is limited)
- 14:00 Registration for workshop attendees** at the registration counter in the Century City Conference Centre
- 15:00 Workshops 1 – 5 commence** – concluding at approximately 18:00. Pre-registration is essential. Workshop details are outlined below
- 17:00 Food Packing for Stop Hunger NOW! Sponsored by CEVA Logistics and SAPICS delegates will have the opportunity to collaborate to put together food packs for the needy. Come along to Hall D at the Conference Centre and help! Alternatively you can make a cash donation – every little bit helps and as little as R3.00 can feed a child!**
- 18:00 Registration opens** at the Century City Conference Centre with an informal networking evening at the CENTURY CITY HOTEL with complimentary drinks and snacks. You will be able to meet fellow conference attendees and collect your conference pack until 20:00. If unable to attend this evening you will be able to collect your conference pack the following morning from 07:00.

**SITE VISITS - Space is limited on all tours on Sunday 10<sup>th</sup> June and Wednesday 13<sup>th</sup> June and pre-registration is essential. There is an additional charge for site visits. All prices are quoted per person and include transport. [Click here to read more](#)**

- #1 10:15 Durbanville Hills Wine Estate**  
**#2 14:15 Hotel Verde**

### **WORKSHOPS - [Click here to read more](#)**

**#1 Unlocking value in your supply chain with Activity Based Costing in Excel : Candice Balcou and Sinti van den Berg, DSV, South Africa**

*Being able to view financial information on a product or activity level has become a competitive advantage for companies. Knowing what your limits are in price negotiations is essential as markets and competitors become desperate for new business in our ever struggling economy. Activity Based Costing (ABC) is one of the financial tools that can enable organizations to calculate and view costs, profits and process utilization on an activity level. By using a template to benchmark activity costs, organizations can reduce the required resources, man hours and required input data to build an ABC model. This will enable them to view profitability on a client, product and branch level, as well as empower them in price negotiations and annual increases. Candice Balcou will co-present with Sindi van den Berg.*

**#2 MRO spares procurement – from headache to strategic contributors : Jan-Willem Rustenburg and Tycho Lejeune, Gordian Logistics, The Netherlands**

*Buying the right spares is essential to today's society. Vital assets related to mining, transportation, energy, and manufacturing would experience serious stand-stills when the spares are not available at the right time. However spares management is often a cumbersome process. The spares are often too late or obsolete, the working capital is way too high, the supplier behavior is dramatic, the stores capacity is limited and maintenance is always full of surprises. Guess which department the fingers are pointing at? Exactly: to supply chain. This workshop is not playing the blame game or pointing back. It is rather about gaining control as a supply chain department, despite all inherent complexities. Change comes from experiencing, not just listening. Hence, the nature of this workshop is experiencing: by case studies and best practices at leading companies, interactive games and lively discussions.*

**#3 The Beer Game with a DDMRP twist : Liezl Smith, Business 6, South Africa**

*Most people have played the Beer Game at some point of their careers. With the introduction of the DDMRP (Demand Driven Material Requirements Planning) methodology, an interesting question is raised: If we apply the DDMRP principles to the traditional Beer Game, what would the results be? In this workshop, Liezl Smith will run a simulation both with physical product and on Excel to illustrate the benefits of using the DDMRP planning methodology. For anyone with high back orders and/or too much stock, this will introduce a potential solution. All delegates will be able to take the model on Excel home. Delegates should bring their laptops with them.*

**#4 Sales & Operations Planning – An interactive hands-on executive workshop : Hugh Hendry and Daan Steyn, JDA, South Africa**

*Don't miss this session if you want to advance your siloed S&OP practices! It's time to move to a mature Integrated Business Planning discipline without having to rely on inefficient tools such as e-mail, Excel and PowerPoint. This S&OP Executive Workshop will teach you how to: - Manage the "gap" between your current plan and the annual operating plan - Analyze and view data through multiple lenses and cope with a regional/global matrix process - Implement and administer the S&OP process cadence using workflows, exceptions and audit trails - Identify performance gaps early to ensure optimal profitability and create a directionally correct plan - Promote enterprise alignment and accountability through transparency and impact analysis - Ensure no planners are left behind - Support adoption through intuitiveness, familiarity and ease-of-use.*

**#5 Supply Chain Alignment, the critical success factor – The Fresh Connection : Hans Kremer, Inchainge The Netherlands**

*Are workplace silos a drain on your company? Functional silos can lead to redundancies, poor communication, reduced trust and often pit one department or group against another. Neither a manager in isolation, nor a single department can achieve supply chain excellence. It requires the engagement and commitment of all organisational departments. In this interactive session you will work to save a fictional company, a manufacturer of fruit juices from its downfall. You will become the new management team and take steps to return the company to profitability by making tactical and strategic decisions in the supply chain. In so doing, you'll understand the need for alignment, cross-functional supply chain management, and the importance of strategy and collaboration in managing trade-offs.*

### NB - WORKSHOPS

There are 11 workshops during the conference. Please note that it is *imperative* that you pre-book your seat if you are interested in attending. For more information regarding the workshops and to pre-reserve please click on the box. There is no additional cost to attend these workshops on any day.  
(General sessions and Commercial Track Presentations do not need to be pre-booked)

From 07:00 Registration at the CENTURY CITY CONFERENCE CENTRE – delegates who did not collect their registration packs on Sunday evening are able to collect them from 07:00 at the Century City Conference Centre - **Exhibition Opens** – delegates can begin to network with exhibitors.

**08:00 - 10:15**

**Conference Welcome by the President of SAPICS, Mungo Park CSCP** followed by Keynote presentations by Justice Malala and Emma Sadleir



**Will we ever get beyond the Noise?** Justice Malala, Political Commentator and journalist, South Africa  
*With politics having an immeasurable effect on businesses in South Africa It is important to separate what really matters. In 2015 the response to Justice Malala's presentation was overwhelmingly positive and he returns to the SAPICS stage by popular demand. Once again delegates will join Justice as he leads us through the South Africa political landscape. With humour, sincerity and up to the moment thinking he will point out the current news stories and exploring the potential impact on our businesses and our lives in South Africa. Justice Malala's participation has been sponsored by CHEP.*

Justice's presentation will be followed by



**Don't film yourself having Sex and other legal advice for this age of social media**  
 Emma Sadleir, Founder, Digital Law Company, South Africa  
*In this world of over sharing of personal information, your life can change at the touch of a button and potentially your company's reputation ruined by one rushed tweet. In this rapidly evolving digital age, wouldn't it be reassuring to know that there are laws and rules applicable to what to do and say on social media? There are, and by following these rules you can begin to reap the extraordinary benefits of social media without being affected by the risks. Emma Sadleir, leading social media law consultant, will guide you through the sometimes all too unfamiliar world of social media and the laws governing it. Emma's books, Don't Film Yourself Having Sex... And Other Legal Advice for the Age of Social Media and Selfies, Sexs and Smartphones: A Teenager's Online Survival Guide will be available to purchase during lunchtime at the SAPICS networking area. Emma will be available to meet you and sign your purchase. Emma's participation has been sponsored by Imperial Logistics.*

**Meeting Room 11**  
**From 09:15 – 10:05**  
**Iñigo Canalejo Lasarte, Sustainability Director EMEA, Brambles and Nomathemba Mhlanga, Senior Sustainability Manager, CHEP (Pty) Ltd**  
**Driving sustainability and supply chain value through the circular economy**  
*As companies come to understand the environmental impacts of the traditional linear economy they are looking for ways to incorporate circular economy principles into their product and Service developments. Many of these developments fail to take into account the relevance that the supply chain plays in this new way of doing business. This presentation will share insights on what the circular economy is about, what are some of the barriers that need to be overcome, some examples of companies from different sectors and geographies that are implementing the circular economy.*

**10:15 – 11:00 Morning Tea & Coffee amongst the exhibition and in Hall D**

**11:00 – 11:50**

**Hall C**  
**Internet of Supply Chains**  
 Thomas Gaal CSCP, SCOR-P, CDDP  
 Supply Chain Innovation, RFS, Germany and Lars Magnusson, Business Architect, Core Process Deliver – Group Process Management, Ericsson AB, Sweden  
*The world is no longer linear, it is a web of connected things and ultimately supply chains. The Internet of Supply Chains is a digital supply network that needs a next generation solution for data exchange between trading partners. IoT is immersing supply chains. We are utilizing emerging digital technologies such as semantic web, linked data, and blockchain and proving data exchange better, faster, and cheaper than legacy technologies like EDI that never delivered on its promise. In brief, IoSC is a digital mesh or value network that creates a "web of data" at the centre of shared value creation. Join Lars Magnusson and Thomas Gaal as they explore the concept that the promise of advanced Analytics and AI/Machine learning can only be reached if we solve the data integration problem. Their view is that "Big Data" by itself is dumb unless we "link" the data in its context.*

**Hall B**  
**Retail Supply Chain trends and solutions from the UK and how they can work in Africa**  
 Matthew Quinn and Helen Lane, Vice President, Northern Europe, CHEP UK, United Kingdom  
*Now that more than half of humanity lives in cities, it is time for the supply-chain profession to adapt to more urban and digital consumers. But how will we do that? The UK FMCG industry is changing at an unprecedented rate. From urbanisation to ageing populations, this has forced retailers to not only innovate to stay ahead, but innovate to survive. The supply chain is largely unprepared for the rapid pace of these changes. We will talk about how embracing these trends will be critical for the future of the global supply chain and how you create an organisation that is agile enough to lead the industry through such change.*

**Hall A**  
**On Track to Deliver through collaboration and partnerships**  
 Mike Fanucchi, Chief Customer Officer, Transnet SOC Ltd  
*Transnet has a critical role to play in furthering South Africa's developmental objectives and growth of the Continent. Transnet, in partnership with logistic partners, industries and customers is in the process of transforming freight logistics systems in pursuit of economic growth, country competitiveness and reducing the cost of doing business. Transnet aims to develop and harness the technologies offered by the 4<sup>th</sup> industrial revolution to grow the freight system of the country and the continent. The Market Demand Strategy contributed to the modernization of the organisation and has created capacity to efficiently grow freight volumes for export, regionally and within South Africa. Partnerships and collaboration have resulted in successful logistics developments and solutions. Such developments have a significant impact on the country and the region.*

**Meeting Room 11**  
**Capacity Building for challenging supply chains : A Case Study**  
 Dr Gamal Khalafalla, Director General, National Medical Supplies Fund, Sudan and Dominique Zwinkels, Executive Manager, People that Deliver, Denmark  
*Effective supply chains require a sufficient number of motivated, competent and skilled staff to fulfil essential supply chain functions. Public health supply chains are no different. However, in certain countries in the world, these skills are put to the test more than most when infrastructure challenges, adverse weather conditions, epidemics and major health concerns are at play. In 2014 People that Deliver, together with multiple partners, was instrumental in garnering support for the National Medical Supplies Fund in Sudan. Attend this presentation to learn how public sector and private sector with exceptional local leadership can create effective supply chains in even the most challenging environments.*

12:00 – 12:30

**Commercial Track Programme running throughout the conference : MONDAY**

These sessions are run by exhibitors to showcase their products, services and success stories. Unlike the main programme sessions the presenters are permitted to use the podium for promotion. The sessions are 30 minutes in duration

<b>Argon Supply Chain Execution</b>	Room 7 Upper Level	11:00 – 11:30	<b>GLS</b>	Room 7 Upper Level	12:00 – 12:30
<b>Trackmatic</b>	Room 10 Upper Level	11:00 – 11:30	<b>JDA Software</b>	Room 7 Upper Level	14:50 – 15:20

**Hall C**  
**Leveraging Sustainable Development Goals (SDGs) Drive Sustainability in Supply Chain**  
**Francis Murabula, Head of Supply Chain Management, Safaricom Limited, Kenya**  
*There's no doubt that there has been tremendous increase in pressure from stakeholders such as investors, shareholders, customers, governments, and general stakeholders such as NGOs to build more sustainability into the supply chains that are used to deliver goods and services to customers. Implementing an effective supply chain sustainability strategy is therefore a key part of business sustainability in general and should be given adequate attention. This presentation will share best practices on how to leverage SDGs to achieve an effective supply chain sustainability strategy*

**Hall B**  
**If you can get a Coca-Cola nearly anywhere in Africa, why are medicines not regularly available?**  
**Trip Allport, Managing Director, Africa Resource Centre, South Africa**  
*The movement and the vision builds on this inspiration from Project Last Mile, as the same is often true for chocolate, beer, SIM cards and personal health products, among many other products and services reaching the very last mile all across Africa. How can we tap into this capability to advance Africa's transformation? Today we see greater focus all across Africa on the importance of supply chains to achieving national health goals. Major donors and governments are making large-scale and long-term investments to transform supply chains at systems levels. This presentation will highlight a number of leading examples from around the continent on how collaboration across sectors is advancing the transformation of national supply systems and contribute to better health for Africa*

**Hall A**  
**Technology is a means to an end, not an end in itself**  
**Tyrone Rennie, Executive Solution Development Marketing & BPI, Barloworld Logistics, South Africa**  
*Since the mid '90s, with the advent of accessible and exponential technology development, thought leaders within every field have touted the need for digitisation as the antidote to all ills. Arguably, this race to adopt the latest technology has left a battleground scattered with failed organisations, which lost sight of their core value-creating levers in their pursuit of digitisation, and suffered the ultimate price. The latest Barloworld Logistics supplychainforesight reviewed local perspectives regarding the adoption of key technology trends in supply chain with somewhat unexpected results. Join Tyrone Rennie as he shares these results and explains why technology is a means to an end and not an end in itself.*

**Meeting Room 11**  
**Navigating a global supply chain career**  
**MJ Schoemaker CSCP, CPF, South Africa**  
*As a Supply Chain professional with 30 years of global experience across various sectors. MJ Schoemaker will share her recommendations on how to build a sustainable and enjoyable career and provide valuable tips and tricks. The presentation will show how to navigate a Supply Chain career by making use of the SCOR® Racetrack as a guide. MJ will walk attendees through the various steps and translate them into a career path guide supported by real life examples from her own career.*

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**12:30 – 13:30 Lunch will be served in Hall D as well as in the upstairs lounge area and will provide an excellent opportunity to network with exhibitors and fellow conference attendees.**

**SAPICS 2018 Sponsors**



13:30 – 14:20

	<p><b>Hall C</b>  <b>What you can learn from European e-Commerce fulfilment to gain competitive advantage in Africa</b>  <b>Michael Marienfeld, Director of Europe, The Logistics Business, UK</b>  <i>The United Kingdom has one of the largest e-commerce markets in the world. UK Government figures have placed the value of UK e-commerce sales at £33 billion GBP. E-commerce accounted for an estimated 20 percent share of total sales in the United Kingdom last year and continues to grow. Roughly, 80 percent of UK internet users shop online; this is the highest online shopping penetration rate in Europe. The impact of Omni-channel fulfilment requirements and growth of e-commerce have altered the way companies plan and design distribution facilities. The plan and design processes themselves have not changed as much as the number of variables that must be considered. Today's distribution facilities require greater flexibility to adapt to rapidly changing customer requirements. In addition, Amazon has created a paradigm shift that cannot be ignored in terms of speed of fulfilment, range of fulfilment and labour availability. Attend this session to identify lessons learned in the e-com fulfilment market in the United Kingdom and how such lessons can be applied to companies operating in South Africa.</i></p>	<p><b>Hall B</b>  <b>Re-examining Sales &amp; Operations Planning/Integrated Business Planning Success</b>  <b>Monte Maritz, Partner, Oliver-Wight EMEA, South Africa</b>  <i>There is no doubt that Sales &amp; Operations Planning (S&amp;OP) and its evolution, Integrated Business Planning (IBP), is the management process of choice in many leading organisations. Yet even the most passionate advocates will sometimes say "it isn't working as well as we would like", or "it doesn't feel right". The presentation looks at some of the paradigms and pitfalls that could make your S&amp;OP process feel frustrating. From leadership engagement, through expectations around accuracy and solution impact, to the measures for success, we will show that thinking differently about what S&amp;OP/IBP is meant to deliver, might be the tonic required to redefine its success.</i></p>	<p><b>Hall A</b>  <b>Enabling improved Health Care in South Africa through an optimised Supply Chain Implementation</b>  <b>Gavin Steel, Chief Director: Sector Wide Procurement, National Department of Health, South Africa</b>  <i>South Africa has one of the highest disease burdens, with a high prevalence of HIV/AIDS, as well as tuberculosis (TB). South Africa spends 8.9% of its GDP on health with pharmaceuticals, an estimated 15% of this. There are, however, many health facilities that do not have the right medicines to treat their patients. Ensuring adequate supplies of medicines is a key element of managing diseases effectively. To ensure this, comprehensive procurement systems and robust supply chain management systems are required. The National Department of Health (NDOH) initiated a project to optimise its supply chain by focussing on the comprehensive procurement process, demand and supply planning processes as well as distribution processes. Gavin Steel will share the innovations implemented and plans for the future to drive sustainable improvements at the NDOH.</i></p>	<p><b>Meeting Rooms 8 &amp; 9</b>  <b>Demand Driven – how do I become professionally endorsed?</b>  <i>Join Ken Titmuss as he takes you through the various education offerings that are available from SAPICS partner, the Demand Driven Institute. Learn more about the education offerings to make you and your organization truly Demand Driven.</i></p>	<p><b>Meeting Room 11</b>  <b>Customised Inventory Planning Solutions using Analytics – practical examples</b>  <b>Jamie Wates, Head of IO Supply Chain Innovation and Calven van der Byl, Inventory Optimisation Manager, DSV Distribution, South Africa</b>  <i>Organizations are faced with numerous challenges when planning inventory that requires a different approach to traditional inventory management. This presentation will give insight into the challenges faced and share practical examples of potential inventory planning solutions that can be customized using analytics. Jamie Wates and Calven van der Byl will share their IO practitioner experience across different industries and illustrate practical solutions that have added significant value to business.</i></p>
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**Hall C**  
**Rethink your Business Case? With low labour rates, the rise of e-Commerce and skyrocketing transportation costs, your business case has changed.**  
**Tom Tiede, VP, Professional Services, Fortna, USA**  
*It is not just about accuracy and labour savings anymore. It is also about the additional revenue and competitive advantage that comes from improving customer service and better managing inventory. It is time to take another look at your business case and consider automation. Automation will drive improvements in speed that will truly change the game in terms of competitive advantage. Companies who take a fresh look at the business case for automation will find the investment more justifiable than ever before and the ripple effects of adopting automation will be felt throughout the business.*

**Hall B**  
**The Journey to become Demand Driven : A Case Study**  
**Ruben Lawrenz CPIM, CSCP, CDDP, Supply Chain Planning Lead, Protea Chemicals, South Africa and Kevin Boake CDDP, CDDL, Director, B2Wise, UK**  
*It was not for the lack of effort that Protea Chemicals could not make traditional forecast driven MRP planning work. After several attempts with a variety of APS solutions spanning 10 years, inventory levels always remained higher than expected and service levels lower than required. To ensure acceptable service levels, expedites were high and planners were constantly forced to monitor inventory from order placement to delivery. Worst of all, everyone ignored the recommended MRP calculated order, only to manually calculate the orders outside of the system in Excel Spread Sheets. It was time to challenge the paradigm that a forecast driven planning process aimed at pushing inventory through a supply chain was the only way to go. This presentation will explore the key steps of the Protea Chemicals' journey to becoming Demand Driven.*

**Hall A**  
**Saudi Arabia Vision 2030.....A supply chain excellence journey**  
**Samer Almadhoun CSCP, CLTD, SCOR-P, DDPP, CSCA**  
*Vision 2030 Is an ambitious yet achievable nationwide blueprint, which expresses the long term goals and expectations of the Kingdom of Saudi Arabia (KSA) and reflects the country's strengths and capabilities. Building a unique regional logistical hub KSA invested heavily in the construction of ports, railways, roads and airports. To take full advantage of these investments the intention is to link their infrastructure internally and across borders working on more rigorous governance, leaner processes and a more efficient customs system. KSA works to improve and implement existing laws and regulations. This presentation at SAPICS is to tackle the Saudi Vision 2030 from a Supply Chain Perspective unveiling the plans and progress and to explore the future state of a nationwide Supply Chain Excellence Journey.*

**Meeting Room 11**  
**Supply Chain skills crisis – it's time for a reality check!**  
**Ingrid du Buisson, Executive Officer of Supply Chain Management Chamber, Transport Education & Training Authority (TETA) and Tonya Lamb, Business Development Manager, SAPICS, South Africa**  
*For a profession that arguably underpins the critical infrastructure of not only the country but the global economy we are doing a pretty poor job at being able to provide sufficient education for those that are already in it, let alone those that are about to enter it. As for developing a future pipeline of supply chain professionals is all hope lost? Without a future pipeline of potential candidates for the profession where to from here? What is the solution to the skills crisis? How do we as current supply chain professionals ensure growth, development, effective skills transfer and longevity and skills security for the profession? It is time to face the realities of this sector and act; as a profession we need to collaborate and innovate, or we really will be on an irreversible spiral of commercial doom!*

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<b>JDA Software</b>	Room 7 Upper Level	14:50 – 15:20

**15:20 – 16:00 Afternoon tea and coffee which will be served in the exhibition area, upstairs lounge area and Hall D**

**SAPICS 2018 Exhibitors**



<b>16:00 – 16:50</b>	<p><b>Hall C</b>  <b>Getting Supply Chain Professionals to Take Charge</b>  <b>Dr Iain Barton, Healthcare Strategy Executive, Imperial Logistics, South Africa</b>          People have a critical need and a basic right to expect a secure supply of quality medicines. Donors and governments need to know that their tax dollars are being well spent and commercial suppliers of products and services want to see their markets grow. It is possible to address all of these by focussing on the dysfunctions in <b>policy, people, processes and systems</b> of existing structures. Join Dr Iain Barton for a fun, informative ... and definitely at times controversial ... discussion on designing and operating <b>efficient</b> healthcare supply systems, of <b>key drivers of change</b>, about application of <b>logical supply chain theory and practices</b> and changes in <b>skills and systems</b>. From managing <b>lead times, buffering variance and driving velocity</b> to <b>Blockchain and drones</b> – and <b>getting supply chain professionals to take charge</b>.</p>	<p><b>Hall B</b>  <b>Demand Driven Material Requirements Planning : A Case Study</b>  <b>Laurent Vigouroux CSCP, CDDP, CDDL, CSCA, B2Wise, France</b>  <i>How do you help a company with 40% customer service rate, too much wrong stock, too little of the right stock and globally just too much stock? Join Laurent Vigouroux, two time winner of the prestigious Roi de la Supply Chain (King of Supply Chain) award by leading French Supply Chain Magazine as he takes you through the Sames-Kremlin journey. After implementing the Demand Driven Operating Model, the customer service rate has doubled, the inventory has reduced by 27%, the turnover increased by 8% and staff stress has gone away! Learn first-hand about the different steps of this transformation that includes two production sites in France and two subsidiaries in the United States and in China.</i></p>	<p><b>Hall A</b>  <b>How a sound strategy transformed a supply chain ensuring success in the global quest for flavor – a case study</b>  <b>Laura Singel Scott, Global Process Owner for Integrated Business Planning (IBP), McCormick &amp; Co, USA</b>  <i>Creating innovative flavor solutions that translate to about 150 countries and territories around the world takes a passion for problem solving, extraordinary effort and teamwork. It also takes an efficient and streamlined supply chain. In 2002, McCormick &amp; Co., the well-known maker of spices, seasonings and other flavorful products, embarked on a 10-year journey that would completely transform its supply chain. Through ongoing efforts to develop employees, align the organization and continuously improve, McCormick has succeeded in building a globally coordinated and aligned supply chain. At the foundation of McCormick's supply chain strategy lies APICS training and the SCOR knowledge framework. Join Laura Singel Scott as she shares the McCormick journey.</i></p>	<p><b>Meeting Rooms 8 &amp; 9</b>  <b>The Professional Body for Supply Chain Management</b>  <i>Join SAPICS directors and others to discuss the professional body and the designations. You will also be able to have discussions throughout the conference on this exciting development at the SAPICS exhibition stand.</i></p>	
<b>17:00 – 17:30</b>	<p><b>Hall C</b>  <b>AB InBev's global transportation management journey : a case study</b>  <b>Theunis Human, Global Program Manager, AB InBev and Daan Steyn, Pre-sales consultant, JDA</b>  <i>By attending this session delegates will learn where AB InBev is currently in its transformational transportation management journey. The presenters will share with the audience the highs as well as the lows and the lessons learnt. They will also discuss how much technology is important to align operations with the business objectives. As well as outlining the benefits of the selected tool the presenters will highlight the challenges</i></p>	<p><b>Hall B</b>  <b>Transition from time scheduled supply to full colour prioritisation</b>  <b>Brian Ingram CSCP, CDDP, Director – Supply Chain, Aerosud Aviation, South Africa</b>  <i>Over the last 4 years, Brian Ingram has transitioned the Aerosud Aviation supply chain of local and international suppliers from a MRP "Push" style system to a 100% demand driven "Pull" process. The system that was developed to facilitate this transition has been labelled as an "Industry Benchmark" by the largest international aircraft manufacturer and achieved gold status in the 2016 Logistics Achiever Awards. Brian will share a real life</i></p>	<p><b>Hall A</b>  <b>Enabling Digital Logistics: The (open) secret to operational efficiency during last mile logistics</b>  <b>Sumit Saxena, Vice President Strategy, FarEye, India</b>  <i>Last mile logistics is all about delivering shipments to the end consumers at the right time, place, with correct invoice, and securing the proof of delivery and consumer feedback. However, not all is so simple with diverse human settlements and always- on-the-move modern consumers. Moreover, increasing competition and consumer expectations have made services like same-day-delivery', 'x-hours-delivery', 'reverse pickups' mandatory for brands</i></p>	<p><b>Meeting Rooms 8 &amp; 9</b>  <b>Celebrating APICS International Certifications – which certification is right for you</b>  <i>Join Michele Morrison and Becca Groebner of APICS Learning Systems and SAPICS education experts to learn more about the value of international certification through APICS. Learn how the CSCP, CLTD, CPIM and SCOR-P can enhance your career based on your personal goals and objectives.</i>   <i>Michele and Becca will be at the SAPICS meeting area in the Foyer on the ground level throughout the conference to answer all your APICS certification questions.</i></p>	

<p>that need to be faced when undertaking a global transportation management systems project.</p>	<p>rendition of how the implementation of buffer based prioritization across the full spectrum of Aerosud Aviation's international suppliers has reduced lead times and inventory investment. Through a powerful integrated system suppliers do not react against a date driven supply priority but off consumption based on the prioritisation of TOC (Theory of Constraints) and DDMRP (Demand Driven Materials Requirement Planning) principles. Learn how strong supply chain collaboration and a full end to end solution ultimately guarantees success.</p>	<p>in order t thus important for the logistics companies to equip themselves with digital logistics in order to increase the first attempt delivery rates, champion operational efficiency, reduced operational cost and carbon footprints, and most importantly, add real-visibility to the delivery process for managers as well as end consumers. During the session, we shall present how brands can leverage digital logistics platforms in order to increase their delivery happiness score and increase operational efficiency manifold.</p>		
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**17:30 – 19:30**    **Exhibition Evening - Enjoy another opportunity to mingle with the exhibitors and win prizes. Great networking and Dinner will be served in Hall D and in the lounge upstairs.**

**19:30 – 20:30**    **A private audience with Alan Committie - Guaranteed laughter will be the highlight of an evening with Alan Committei on of South Africa's favourite comedians.**

**From 19:30**    **Drinks and Live Music at the Slug and Lettuce – this fun local pub is opening its doors to SAPICS delegates for more networking and live music. Relax after the Alan Committie Show or go through in your own time after networking with exhibitors. The pub is a relaxed and informal location with good music and a fun atmosphere (Cash Bar).**



**MONDAY NIGHT FUN!**

**Enjoy an evening of laughter with Alan Committie at SAPICS 2018 on Monday 11<sup>th</sup> June 2018 at 19:30!**

In celebration of 40 years of the SAPICS Annual Conference Alan Committie will share his one-man show – **PLANET MIRTH** with conference attendees. This presentation is the perfect show case for Alan's infectious energy combined with his witty word play and hysterical observations. **PLANET MIRTH** has a look at.....well.....everything. Our planet has never been in a more precarious state and that makes is ripe for unpacking how we got here, where are and how the heck are we going to move forward! Alan Committie is one of South Africa's leading award winning comic performers. He has also performed in the UK and the USA. He is best known for his comic one-man shows. The great news is that there is no additional fee for registered delegates to enjoy the show!

**Up to the minute information is available via the SAPICS Conference Website at [www.conference.sapics.org.za](http://www.conference.sapics.org.za) or via the Event App (fully paid attendees only)**

08:30 – 09:20

**Hall C**  
**Blockchain for supply chains**  
 Arjeh van Oijen, CEO, unchain.io, The Netherlands  
*In this presentation Arjeh will address the key aspects of blockchain technology, the value of blockchain for supply chains and considerations for implementing and applying blockchain technology. He will cover topics like topologies of blockchain networks, security and confidentiality, smart contracts and integration with existing applications.*

**Hall B**  
**Managing Change in an Evolving Supply Chain Landscape**  
 Dr. Drew Rosen Jonah, University of North Carolina Wilmington, USA  
*Dealing with the demands of change is one of the major challenges facing all businesses today. It will also be the biggest challenge you face; year after year! Most, if not all, organizations are experiencing the impacts of change and many could now benefit from the practical knowledge of how to manage change. The content of this presentation will be to understand the drivers of change, how to engage the team and lead the business in collaborating around change. Change can be threatening and disruptive. It can also be extremely difficult because it usually involves adapting to a new processes, systems or personal circumstances. Only once we understand the psychological and structural issues of change we will be prepared to lead our team to successful outcomes.*

**Hall A**  
**How effective lean management streamlines patient care : a case study**  
 Rose Heathcote, CEO, the Lean Institute Africa, South Africa  
*The Lean Institute Africa (LIA) pioneered a Service Delivery Improvement project with the objective to improve patient waiting times, streamline patient care and liberate resources. Four hospitals selected included Chris Hani Baragwaneth Academic, Leratong, Sebokeng and Kopanong. Their trust in the process and hard work resulted in up to 86% reduction in waiting time. They progressed from overwhelming opportunity, through uncertain territory on to a new baseline of performance. This presentation illustrates how, through effective supply chain management and the application of Lean Thinking it was possible to demonstrate that change is possible. During the presentation Rose Heathcote will draw on the process, trials, victories and failures which will motivate future teams to take on the challenge to effect vital sustainable change.*

**Meeting Rooms 8 & 9**  
**Workshop 7**  
**Demand Driven Materials Requirements Planning (DDMRP)**  
 Laurent Vigouroux and Kevin Boake, B2Wise and Alan Jansen van Vuuren, Santova  
*Experience Demand Driven Materials Requirements Planning (DDMRP) in this hands-on DDBrix LEGO brick assembly lean workshop which is facilitated by a collaboration of instructors from France, the United Kingdom and South Africa. This workshop is endorsed by the Demand Driven Institute, the founders of DDMRP.*  
**NB - Workshop is 4 HOURS and concludes at 12:30**  
*Space is limited and pre-booking is essential*

**Meeting Room 7**  
**Workshop 8**  
**How to EQ (Emotional Intelligence) in VUCA times**  
 Chantal Kading, Founding Member and Managing Director, The People Shop, South Africa  
*EQ (Emotional Intelligence) may be essential to differentiating world-class organisations in an increasingly complex and competitive marketplace, and these skills are the foundation of high-performing organisations. EQ has twice the power of IQ to predict performance. EQ is also a better predictor than employee skill, knowledge or expertise. Emotional Intelligence is being smarter with feelings. The workshop will be an introduction to Emotional Intelligence for the workplace including the methodology and neuroscience of Emotional Intelligence as well as an EQ assessment and a how to facilitate a more positive workplace and a model to help people collaborate with and influence others. NB - Workshop is 3 HOURS and concludes at 11:30 - Space is limited and pre-booking is essential*

**Commercial Track Programme running throughout the conference - Tuesday**

*These sessions are run by exhibitors to showcase their products, services and success stories. Unlike the main programme sessions the presenters are permitted to use the podium for promotion. The sessions are 30 minutes in duration*

<b>PwC</b>	Room 10 Upper Level	09:10 – 09:40
<b>Outperform Planning</b>	Room 10 Upper Level	09:50 – 10:20
<b>FareEye</b>	Room 10 Upper Level	09:50 – 10:20
<b>Roan Systems</b>	Room 10 Upper Level	11:30 – 12:00
<b>Demand Driven Technologies</b>	Room 10 Upper Level	12:10 – 12:40

09:30 – 10:20

**Hall C**  
**Using Artificial Intelligence (AI) in Africa to aid decision making**

Deborah Dull, The Bill & Melinda Gates Foundation, USA, Elizabeth Igharo, Executive Director, International Association of Public Health Logisticians (IAPHL), Nigeria and Dennis Ndwiga, Senior Business Analyst, Kenya Medical Supplies Agency (KEMSA), Kenya

*The lack of visibility and transparency in many supply chain processes inhibit the development of streamlined supply chains. These processes are particularly challenged in frontier markets. This presentation will outline the use of Artificial Intelligence using IBM Watson to aid decision making in public health supply chains. The successes and challenges will be shared.*

**Hall B**  
**Distribution Centre (DC) design for developing small item picking solutions suitable to the South African market – is Automation or Mechanization an option?**

Gary Benatar, Managing Director and Richard Gurwitz, Project Manager, Industrial Logistic Systems (ILS), South Africa

*In the last couple of years, the one area of operations that can yield major benefits is the small and single item picking. Traditionally this area of operations is the most inefficient and expensive, but often relegated to secondary attention. However, with the advent of e-commerce, SKU explosion and the demand for lower inventories in stores, more picking of singles, inner packs and small items are required. The focus on how to do this efficiently is now more critical, the choices of technologies, systems, automation and any combination of the above will be discussed as well as the payback and applicability in the South African environment. Case studies of implementations of latest thinking will be included in this presentation.*

**Hall A**  
**Overcoming the challenges of last mile deliveries : A Case Study**

Craig Schneeberger, CEO, Coricraft, South Africa and David Slotow, CEO, Trackmatic, South Africa

*Coricraft, furniture manufacturers and distributors with over 50 stores nationally, face unique logistics challenges to Last Mile Providers. The rise of the likes of Amazon has resulted in increased customer expectations for efficient delivery. Meeting these expectations while ensuring deliveries happen at the right time and right place, high incidences of failed deliveries due to "not at home" customers and a difficulty in executing a profitable route plan can be problematic. Join this session to learn how Coricraft has tackled these challenges resulting in a transformation that has delighted customers while driving distribution efficiencies.*

**Meeting Rooms 8 & 9**  
**Workshop 7**

continues and concludes at 12:30

**Meeting Rooms 7**  
**Workshop 8**

continues and concludes at 11:30

**10:20 – 10:50 Morning tea and coffee which will be served in the exhibition area, upstairs lounge area and Hall D**

**Commercial Track Programme running throughout the conference - Tuesday**

*These sessions are run by exhibitors to showcase their products, services and success stories. Unlike the main programme sessions the presenters are permitted to use the podium for promotion. The sessions are 30 minutes in duration*

<b>PwC</b>	Room 10	Upper Level	09:10 – 09:40
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<b>FareEye</b>	Room 10	Upper Level	09:50 – 10:20
<b>Roan Systems</b>	Room 10	Upper Level	11:30 – 12:00
<b>Demand Driven Technologies</b>	Room 10	Upper Level	12:10 – 12:40

10:50 – 11:40

**Hall C**

**The next industrial revolution 4.0 and the digital supply chain - are you ready for it?**

**Jeremy Basckin, Managing Director, Supply Chain Practice, United Kingdom**  
*In this presentation Jeremy Basckin will share insights into the changing world of the supply chain stepping through systems from ERP to automation and looking at how important it is to get your processes right in order to succeed. He will then explore the changes in leadership and skills development that will be required in this new world.*

**Hall B**

**Cementing market share in a challenging environment**

**Edgar Odipo, Sales & Distribution Manager, Cimerwa (PPC), Rwanda and Carsten Schubert, Director East Africa, Transnova, South Africa**  
*CIMERWA is now the market leader in Rwanda supplying cement to over 500 customers in the East Africa region. However, this success did not happen overnight. This presentation will explore how the business had to fundamentally change the rules of the game and turn the existing business model on its head in order to gain market share and become the dominant player. After PPC acquired a significant stake in CIMERWA, a major investment was made in a new cement plant that would increase production from 120,000 tons per annum to 600,000 tons. However, the business faced some significant challenges to increase sales to meet production volumes. This presentation will detail the approach taken and how the CIMERWA project team developed an innovative Route-to-Market strategy that achieved a number of objective. As key members of the project team, the presenters will unpack the journey undertaken and share some of the crucial lessons learnt along the way. Delegates who are either currently involved in, or exploring, how to overcome challenges in logistics and distribution in African markets will find this presentation particularly beneficial.*

**Hall A**

**Embracing the Green Revolution**

**Marilize Worst, Managing Director, Smartmatta, South Africa**  
*The last couple of years have undoubtedly been extremely hopeful for sustainable business practices. Globally more and more organisations have taken real strides towards their goals of renewable and sustainable business practices but what are South African companies doing to start greening their supply chains and make them more sustainable? Marilize's presentation will share research and information presented is to provide foresight and insight into key trends, opportunities and challenges faced by South African businesses in terms of the Green Supply Chain both from a strategic and operational perspective.*

**Meeting Rooms 8 & 9**

**Workshop 7**  
continues and concludes at 12:30

**Meeting Rooms 7**

**Workshop 8**  
continues and concludes at 11:30

**Meeting Room 11**

***In designing a supply chain system for the healthcare needs of a brand new country ... what would you do if there was no legacy, vested interest or pre-conceived idea?***

**Join Dr Iain Barton and guests in a fast paced, interactive, challenging and sometimes controversial panel discussion.**

The panellists are:

**Gavin Steel:** DDG, Sector Procurement, SA NDoH

**Dr Pamela Steele:** Public Health Supply Chain Policy Specialist

**Trip Allport:** Executive Director: The African Resource Centre (ARC)

**Joseph Ludorf:** Executive Director, SSA Supply Chain: Cipla

**Panel Discussion**  
continues concluding at 12:40

11:50 – 12:40

**Hall C**  
**Supply Chain Superheroes**  
**Hans Kremer, Partner, Inchainge, The Netherlands**  
*Our linear economies rely on a 'take-make-consume-throw away' model: most businesses take some materials, make a product, sell it and work out how to sell the next one. The facts are that we have finite supplies of (natural) resources for which demand is ever increasing as the number of middle class consumers is growing in significant numbers. Predictions include 3 billion new consumers set to enter the market by 2030 and the internet-connected population doubling to 5 billion in the next 5 years – numbers that promise fantastic growth opportunities. However, our linear approach shackles growth for many businesses as demand for resources, land and water outstrips supply. What if we could shift towards circular economies, focused on a product's longevity and on closing resource cycles? In a dynamic and high energy session, participants will find out how circular their own companies are, will be shown examples of companies on their journey from being linear to becoming circular and will be inspired about how they can help bend linear supply chains into circular supply chains. Attendees will come to realize that supply chain superheroes will be the ones who can save our planet for our and future generations.*

**Hall B**  
**Four Forces of Change**  
**Florian Seffert, Innovation Team Leader, Imperial Logistics International, Germany and Jan van Rooyen, Strategic Solutions Lead, Resolve Solution Partners, South Africa**  
*Four acronyms you should be familiar with, and four forces for change that will impact your supply chains forever:*

- AV – Autonomous Vehicles
- DLT – Distributed Ledger Technologies
- AI – Artificial Intelligence
- IoT – Internet of Things

*The objective of this technology focussed presentation is to give insights to, and real-life examples, of how these technologies are converging and practically changing supply chains at an exponential rate. Rather than focusing on one project only, the presenters will cover insights gained through multiple projects, and proof of concepts.*

**Hall A**  
**How a new academy made Supply Chain Training fun again**  
**Samantha Sparkes, Senior Manager: Supply Chain Enablement, and Eone Marnewick, Specialist: Supply Chain Enablement, Sasol, South Africa**  
*Join this effervescent team from Sasol and enjoy learning how effective learning is not just training. You cannot wait for Human Resources to lead your company to skilled success. You as the Supply Chain Professional holds the key. Joint a presentation on how learning can be implemented in your organisation that will provide skilled employees, great return on investment and creating a culture of sharing knowledge. The philosophy, methodology, implementation success and future development of an existing Supply Chain Academy is presented by a team of passionate supply chain professionals. The pitfalls, opportunities and lessons learnt will be shared. This session is guaranteed to educate, entertain and enlighten.*

**Meeting Rooms 8 & 9**  
**Workshop 7**  
**continues and concludes at 12:30**

**Meeting Room 11**  
**Panel Discussion**  
**continues concluding at 12:40**

**At the same time the COMMERCIAL TRACK will take place – please see separate programme of commercial sessions of products and services by exhibitors and sponsors**

**Demand Driven Technologies**      Room 10 Upper Level      12:10 – 12:40

**12:40 – 13:40 Lunch will be served in Hall 4, the upstairs lounge area and in the exhibition area**

<b>13:40 – 14:30</b>	<p><b>Hall C</b>  <b>True Tales of the Distribution Dark Side</b>  <b>Martin Bailey, Managing Director and Aldi Steenkamp, Consultant, Industrial Logistic Systems (ILS), South Africa</b>  <i>Within a distribution network there are many things that can go horribly wrong. This presentation focusses on several local and international case studies where the distribution operations experienced near disaster, affecting the total supply chain and the overall business. Discussion during the presentation will also be included on how to prevent such failures and, should the worst happen, how can you and your organisation recover from facility disasters.</i></p>	<p><b>Hall B</b>  <b>Cybercrime cannot be ignored – the threat is real!</b>  <b>Quintus van der Merwe, Head of International Transport, Trade &amp; Energy, Shepstone &amp; Wylie Attorneys and Carolyn Roach, Accounts Executive at Jardine Lloyd Thompson (JLT) South Africa</b>  <i>Cybercrime, including data loss, data breaches and data ransom remains on a steady increase, thus increasing the demand for contractual vigilance and cyber insurance as companies become more vulnerable to online security threats across the supply chain. According to a report by McAfee, cybercrime is estimated to cost South African companies more than R5.8 billion a year, and according to a recent insurance report, it takes approximately 200 days for a South African company to identify an online security breach. By attending this session you will learn tips to identify your risk and limit your liabilities.</i></p>	<p><b>Hall A</b>  <b>Designing a sustainable supply chain for BMW South Africa</b>  <b>Rod Baxter, Parts Logistics Manager, BMW South Africa and Sinti van den Berg, Manager - Solutions and Pricing - Solutions and Pricing, DSV Distribution, South Africa</b>  <i>BMW South Africa required the management of the day to day parts transport business in Gauteng to be reviewed and an outsourced partner identified. It was imperative that the exacting standards of the organisation be met consistently by any new partner expert in the field of freight forwarding. Seamless execution of cost-efficient transportation and deliveries was of paramount importance. Join Sinti and Rod as they describe how mathematical modelling and simulation, combined with the right partner has led to a long term relationship being established. This case study was awarded a Gold Award at the 2017 Logistics Achiever Awards.</i></p>	<p><b>Meeting Room 11</b>  <b>Panel Discussion : Women in Supply Chain Management</b>  <i>Join supply chain leaders from around the world and engage in lively discussion around levelling the playing fields for women in the profession. Participants include</i></p> <p><b>Kea Mpane, South Africa</b>  <b>Deborah Dull, USA</b>  <b>MJ Schoemaker, South Africa</b>  <b>Pamela Steele, UK/Kenya</b>  <b>Laura Singel Scott, USA</b></p> <p><i>Facilitated by Samer Almadhoun, Jordan.</i></p>
<b>14:40 – 15:10</b>	<p><b>Hall C</b>  <b>Using Digital to transform procurement</b>  <b>Yashodh Singh, Head of Sourcing and Procurement, Naspers Video Entertainment, South Africa</b>  <i>As the recently appointed in the newly created role, Head of Sourcing and Procurement, Yashodh Singh experienced a number of key challenges. These included getting sourcing and procurement a seat on the board room table and working to rapidly fast-track the Group's source to pay maturity. During this presentation Yash will illustrate how digital was used to achieve both of these objectives as well as sharing a practical update on how digital is changing the face of procurement and what those responsible for this important aspect of supply chain management should focus on in the new digital age. 5 key digital tools will be highlighted – on demand outsourcing; cloud based eSourcing; Live dashboards and reporting ; optical character recognition and basis robotic workflows ; Ethereum Smart Contracts.</i></p>	<p><b>Hall B</b>  <b>Value-based partnership – a duet of collaboration and constructive conflict</b>  <b>Daniel Leger CSCP, Supply Chain Director, Diageo and Willie Pretorius, Business Development Director : Consumer Packaged Goods, Imperial Logistics, South Africa</b>  <i>Diageo SA partnered with Imperial Logistics following the Brandhouse joint venture to provide warehousing and distribution services in April 2016. This included the whole national supply chain from bond store management, through national DRP to customer delivery. The engagement is governed by a gain-share model, whereby costs and risks are shared in a fair manner between the parties to ultimately benefit the route-to-market on both cost and service. The presentation aims to provide the attendees with how a collaborative partnership can be to the benefit of both client and supply chain partner.</i></p>	<p><b>Hall A</b>  <b>Dealing with corruption in business when the rules just don't seem to work</b>  <b>Rob Reiche, Director, Inclusivity Human Capital Services, South Africa</b>  <i>Despite using the same rules and processes some companies manage to address corruption successfully while others struggle or indeed, fail. This seems to point to different attitudes and behaviours used within each organisation's culture. The challenge of shifting corporate culture lies in the fact that culture is multi-layered and each layer must be addressed to ensure success. The "deepest" layer is concerned with the worldview, values and assumptions that are often unconsciously held by the members of the organisation. The response to corruption is found here. This layer is also the domain and responsibility of the leadership of the organisation. Rob Reiche will present a number of these key insights learned from over 30 years of practical experience and associated practices and share how these would apply in a production and supply chain environment.</i></p>	
<b>15:10 – 15:45 Afternoon Tea &amp; Coffee will be served amongst the exhibitors, upstairs lounge area and Hall D</b>				

15:45 – 16:45

Halls A, B & C – Closing Keynote



**Robin Banks**  
**Success is a Choice!**

Robin Banks is one of the world's leading authorities on the subject of Mind Power and Personal Mastery. He is a highly sought after international speaker and has spoken to CEO's and Senior Management from global Fortune 500 companies. He has dedicated his life to the transformation of global consciousness and his ultimate desire is to empower people to take charge of their lives and create a brighter future for themselves, their community, their country and the planet. You will leave this talk feeling highly motivated, having challenged your own mind-set and will be inspired to implement these practices in your personal and professional life. *Robin's participation at SAPICS 2018 has been made possible by The People Shop.*

16:45 – 17:15

**Closing Address** by the SAPICS President, Mungo Park CSCP

**Presentation of Speaker and Exhibitor Awards**

**The draw for the winner of the Renault Kwid**, so generously sponsored by Imperial Logistics, to celebrate the 40<sup>th</sup> Anniversary of the SAPICS Conference will also take place at the closing! Make sure you have entered the competition to be included in the draw for this amazing prize and be there to see who wins!

**Register now!** **Win a car**

Sponsored by **Imperial logistics** **by attending SAPICS 2018**

The leading event in Africa for Supply Chain Professionals

Visit [www.conference.sapics.org](http://www.conference.sapics.org) to register. T&Cs apply

**17:15 – 18:30 - Celebration of Awards winners and final networking and drinks with exhibitors**

**from 19:00 – 21:00 (approx.) - Dinner at Knife Restaurant at the Crystal Towers Hotel – co-hosted by JDA Software. NB – space is limited and pre-registration is essential. *There is an additional minimal fee.***

**SAPICS 2018 Sponsors**



**Workshops** The following workshops are included in the conference delegate package. Space is limited and pre-registration is mandatory. There is no additional fee for Conference Delegates to attend these workshops. However pre-registration is essential. For more information on all workshops click here. Workshops 9 – 13 will run from 09:00 – 12:00 at the Century City Conference Centre, Upper Level

**# 9 Humanitarian Supply Chain In Jordan: Learnings from decades of supply chain best practice utilised in helping refugees.- Samer Almadhoun CSCP, SCOR-P, CDDP, MBA, UNGC JORDAN Board Member Sustainability Reporter –MUHAKAT, Jordan**

*For decades, Jordan had been a hub for logistics relief activities in the Middle East, with the Palestinian crisis, Iraq crisis and finally Syria, all neighbouring Jordan. The Jordanian Government, with the help of international humanitarian agencies rescued, aided and relocated millions of refugees utilising Supply Chain practices. The purpose of this workshop is to open eyes wide on the “Supply Chain For Good” concept demonstrating how Supply Chain management in Humanitarian Practices saves lives and helps refugees survive through hard times.*

**# 10 Experience Demand Driven Materials Requirements Planning (DDMRP) this first hands-on DDBrix LEGO brick assembly lean workshop - Laurent Vigouroux CSCP, CDDP, CDDL, CSCA, CEO, B2Wise, France, Kevin Boake, B2 Wise United Kingdom and Alan Jansen van Vuuren, Santova South Africa**

*Experience Demand Driven Materials Requirements Planning (DDMRP) in this hands-on DDBrix LEGO brick assembly lean workshop which is facilitated by a collaboration of instructors from France, the United Kingdom and South Africa. This workshop is endorsed by the Demand Driven Institute, the founders of DDMRP.*

**NB - Workshop is 4 HOURS and concludes at 13:00**

**# 11 Digital Readiness - Lars Magnusson, SCOR-P, Business Architect - Deliver, Ericsson AB, Sweden & Thomas Gaal, Supply Chain Innovation - Digitalization Office, RFS, Germany**

*Attend this interactive and lively workshop to gauge your digital readiness by identifying the key data streams in a supply chain using a SCOR (supply chain operations reference model) based flow model. This will provide guidance to create the foundation for a semantic supply chain and enable the path to advanced supply chain applications. During the workshop you will learn how to build a physical flow model for the Supply Chain and identify key roles | Bridge to the data world by dissecting the information flow | Identify critical Triggers and Events (Staple yourself to an order in the context of data flow) | Identify critical 4-way match components (based on SCOR best practice) to understand digital readiness of the process | Perform a Create/Read/Update /Delete (CRUD) review of a “Perfect Invoice” and map to supply flow | Review some key technologies related to a Semantic Supply chain (Linked data & Dictionary/Ontology) | Discuss possible advanced options for the Supply Chain model.*

**# 12 Supply Chain Optimisation through Visual Analysis - Rynier Keet, Managing Director – Corporate Renaissance Group (CRG), South Africa**

*Data visualisation provides visual business intelligence to managers enabling them to make rapid and informed business decisions, resulting in improved agility and profitability. The workshop will focus on how your supply chain data can be analysed using your visual senses and packaged in such a way that managers have rapid access to information without major investments in IT skills. It will also cover best practices and the latest trends with regards to Business Intelligence and advanced analytics.*

**# 13 Blockchain for supply chains - Arjeh van Oijen, CEO of unchain.io, Netherlands**

*This workshop is a practical deep-dive into blockchain technology, the value and application areas for supply chains and considerations for a successful implementation of blockchain technology. Different cases of actual implementations/pilots will be covered to make this somewhat abstract subject as concrete as possible. Instead of a one-way monologue, the audience in this workshop will be invited for a lively dialogue and sharing of point-of-views as well as experiences. This workshop is suited for both blockchain novices as well as people that are already more familiar with blockchain. The key difference between the presentation and the workshop is that the workshop will dive deeper into the blockchain elements and the different blockchain technologies that are available in the market. It will also go deeper in the different use cases and considerations for setting up blockchain networks and on-boarding of participants.*

**Site Visits** The following site visits have been organised for conference delegates. There is an additional charge to cover the cost of transportation. Full details are available on the SAPICS website per the links in the document. Pre-registration is essential – [READ MORE HERE](#)

Site Visit 3 - 08:30 – 12:30	DSV
Site Visit 4 - 09:00 – 13:00	K-Way
Site Visit 5 - 09:15 – 13:00	AB InBev
Site Visit 6 - 09:30 – 12:45	Durbanville Hills Wine Estates
Site Visit 7 - 10:00 – 12:30	TFG

*All site visits start from the front of the Century City Conference Centre and return to the same place. Return times quotes are estimates. Please note that there is no lunch provided on this day (Wednesday 13<sup>th</sup> June).*

**For all enquiries, registrations etc please contact the Event Secretariat on +27 (0) 11 023 6701 or email [conference2018@sapics.org.za](mailto:conference2018@sapics.org.za)**